

Fig. 1

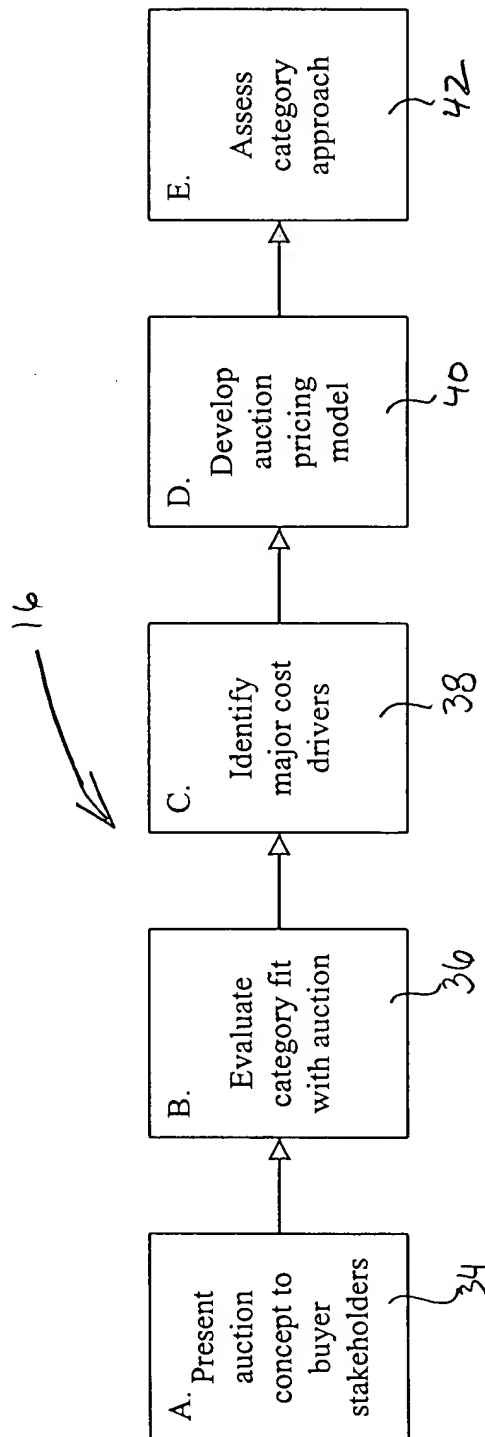


Fig. 2

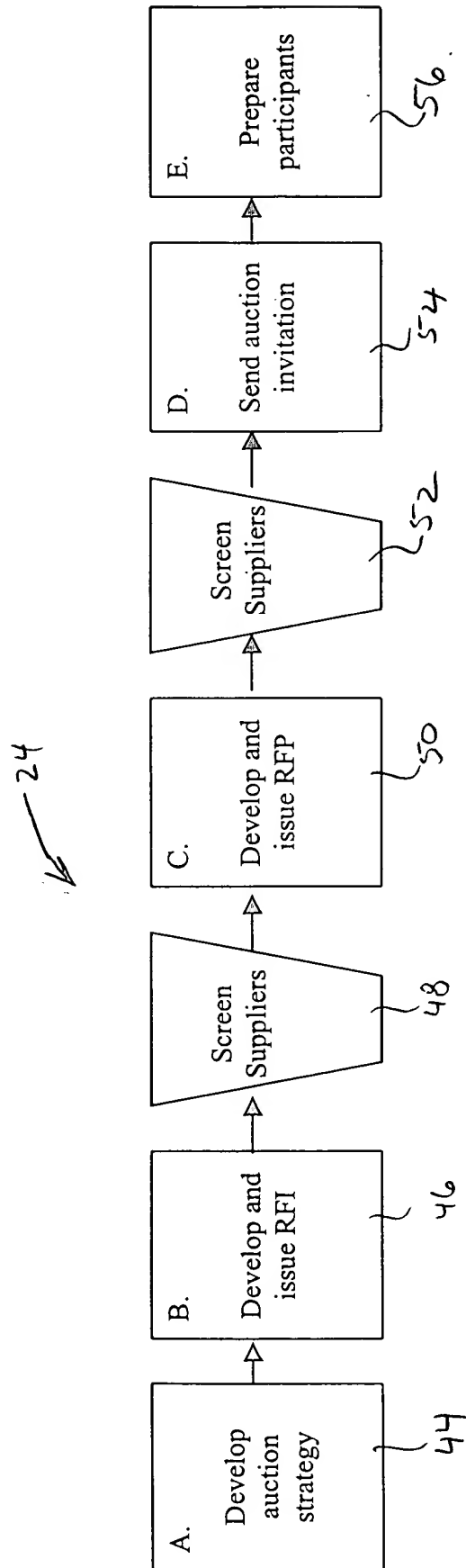


Fig. 3

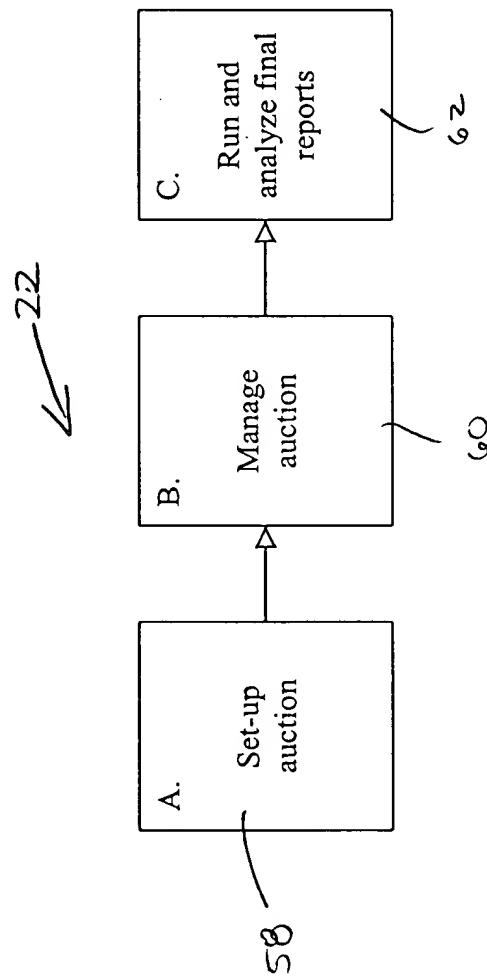


Fig. 4

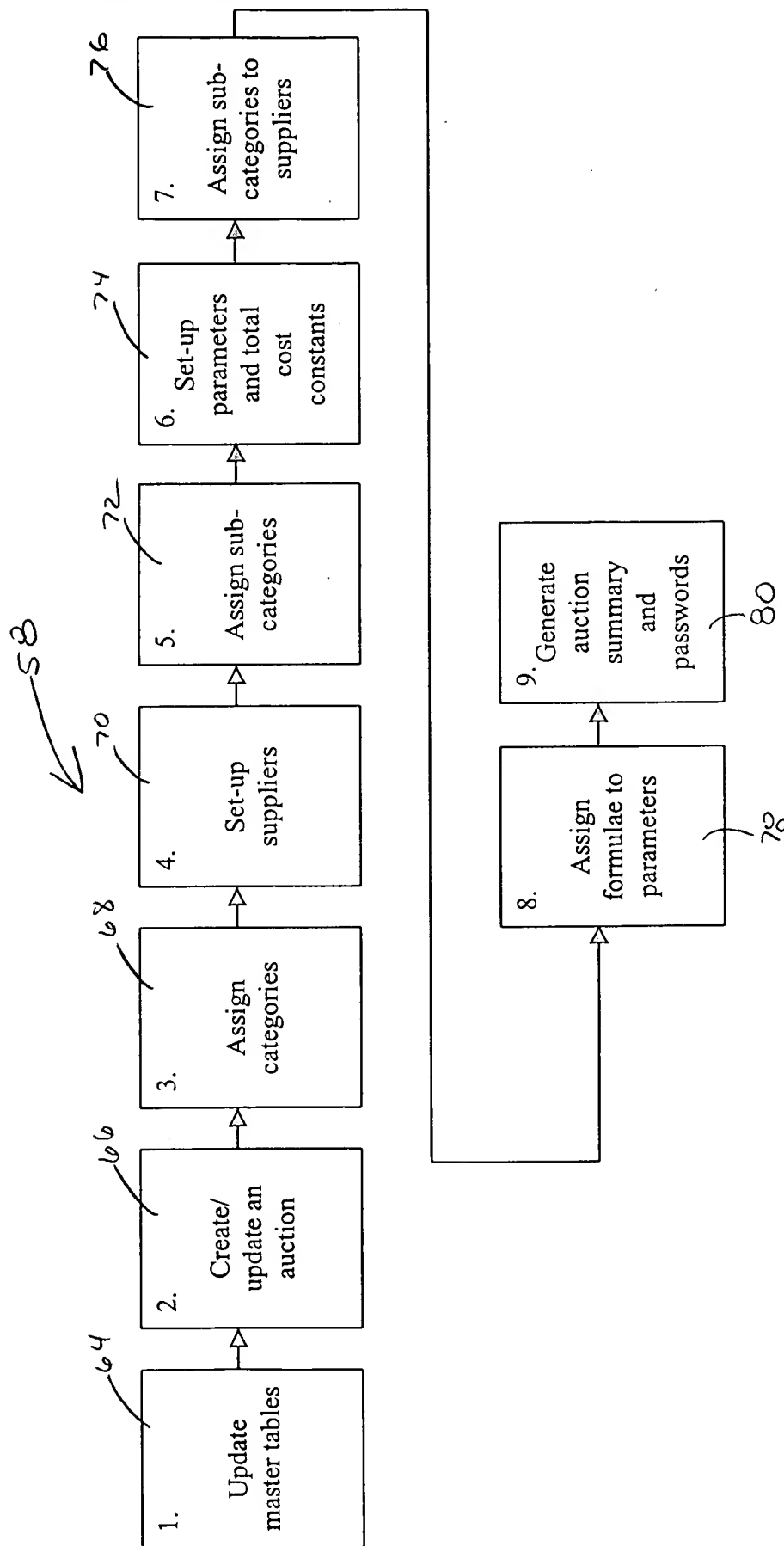
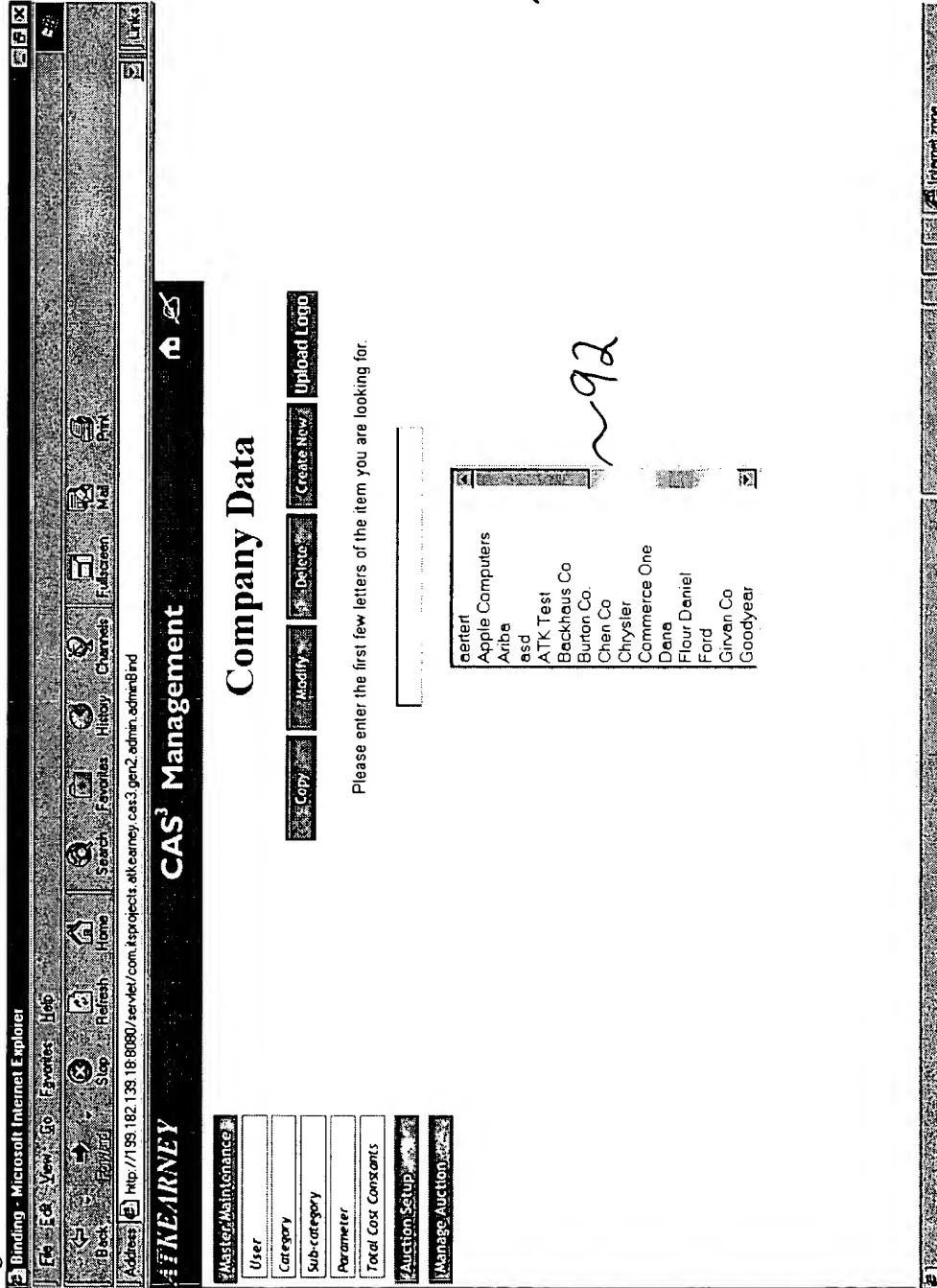


Fig. 5

Fig. 6



CAS³ Management

Address: http://193.182.138.18:8080/server/com.asp?objects=dk&ekey=cas3.gen2.admin.adm8.ind

Mastery/Maintenance	Company Name *	<input type="text"/>	Login Name *	<input type="text"/>
User	Contact Name *	<input type="text"/>	Email *	<input type="text"/>
Category	Is Admin	No <input checked="" type="checkbox"/>	Confirm Password	<input type="text"/>
Sub-category	Admin Password	<input type="text"/>	City *	<input type="text"/>
Parameter	Street Address 1 *	<input type="text"/>	State	<input type="text"/>
Total Cost Constants	Street Address 2	<input type="text"/>	Country *	<input type="text"/>
Auction Setup	Zip *	<input type="text"/>	Fax **	<input type="text"/>
Manage Auction	Phone *	<input type="text"/>	Duns Number	<input type="text"/>
	Contact Cell Number	<input type="text"/>	Language *	<input type="text"/>
	Time Zone	GMT <input checked="" type="checkbox"/>	User Defined 2	<input type="text"/>
	User Defined 1	<input type="text"/>	Women Owned	No <input checked="" type="checkbox"/>
	User Defined 3	<input type="text"/>		
	Minority Owned	No <input checked="" type="checkbox"/>		

* indicates mandatory fields.

Fig. 8

Binding - Microsoft Internet Explorer

Address: http://193.182.139.18:8080/server/conn.jsp?objects.alkearney.cat3.gen2.admin.adminBind

ATKINNEY CAS Management

Category Master

Name *

Description

Create New

Master Maintenance

User

Category

Sub-category

Parameter

Total Cost Constants

Auction Setup

Manage Auction

* indicates mandatory fields.

Internet zone

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Fig. 9

Microsoft Internet Explorer

Address: http://193.182.139.16:8080/server/com.kspjects.atk.earney.cas3.gen2.admin.adminfind

CAS Management

Subcategory Master

Name *

Description

Select Categories

160/40 RV
 200/20
 I-Purchasing Content
 I-Purchasing License Fees
 I-Purchasing SI

Create Now

Cancel

* indicates mandatory fields.

Done

~98

Fig. 10

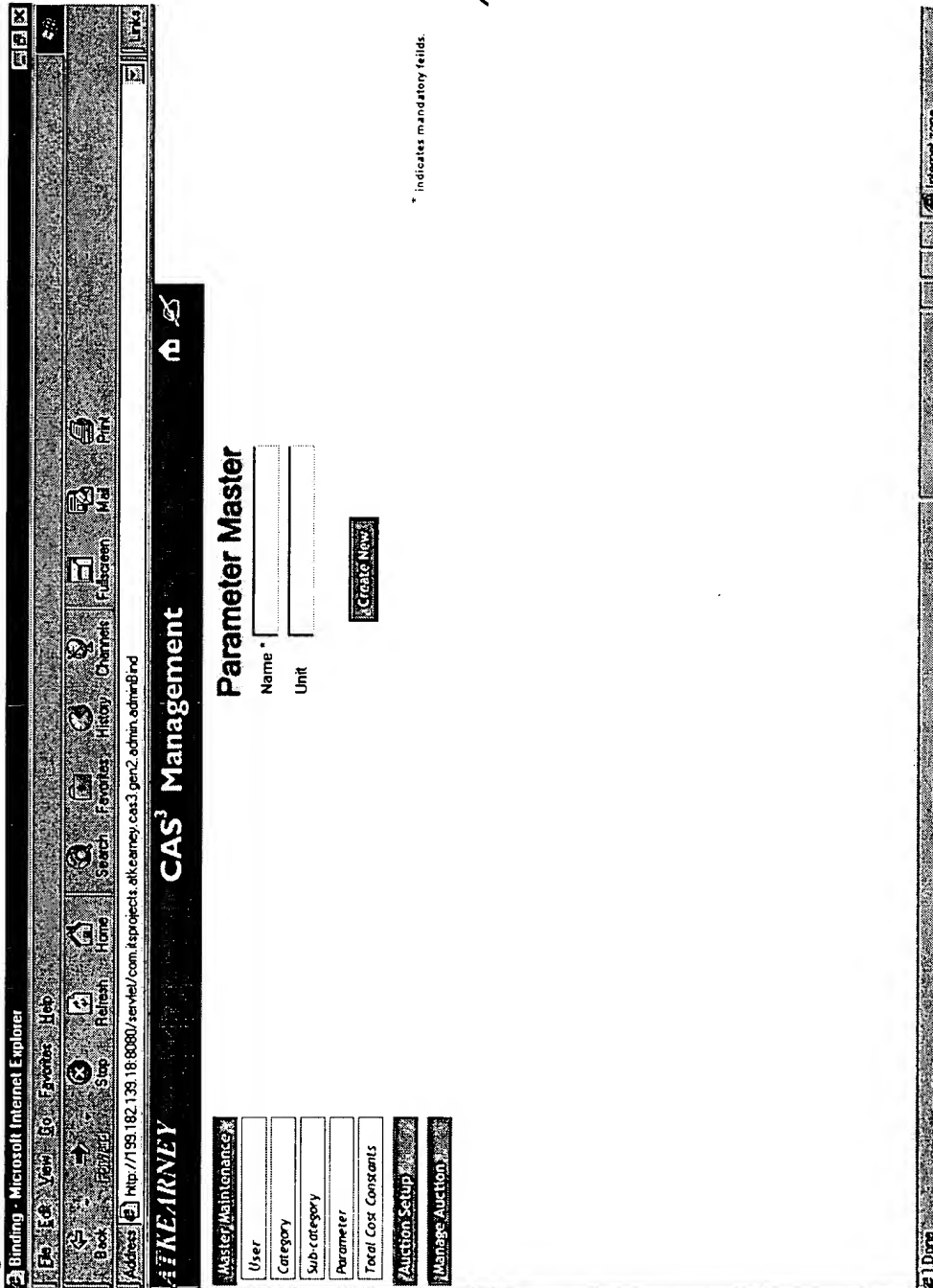


Fig. 11

Microsoft Internet Explorer
 Address: http://193.182.133.18:8000/service/com.kproject.atk.cas3.admin.adminBnd

CAS Management

Constants Master (for Total Cost)

Name:
 Unit:

Select Parameters:

Selected Parameters:

Buttons: Add, Remove, Create New

Left Sidebar Navigation:

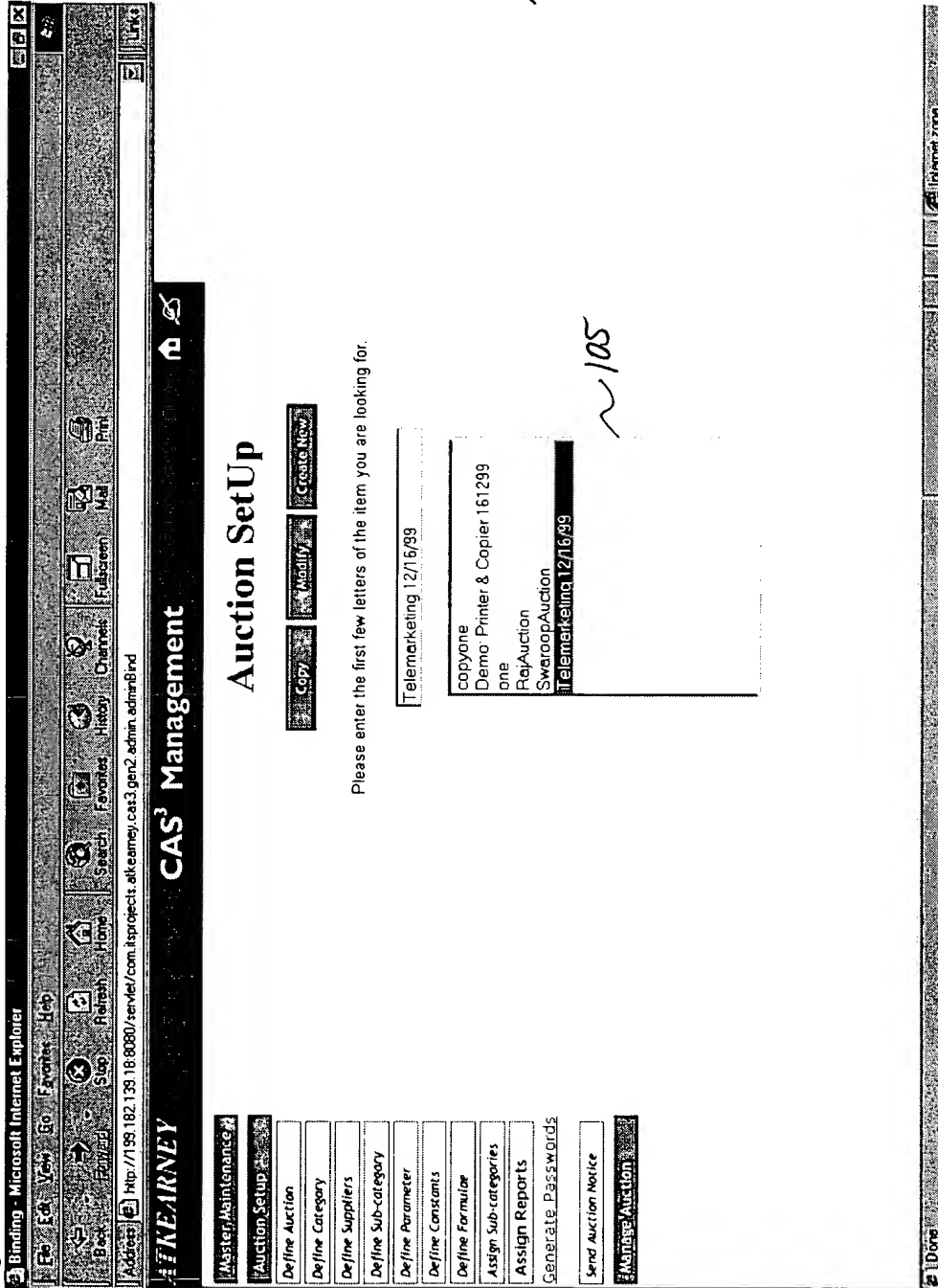
- Master/Maintenance
- User
- Category
- Sub-category
- Parameter
- Total Cost Constants
- Auction Setup
- Manage Auction

Bottom Status Bar: Done

* Indicates mandatory fields.

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Fig. 12A



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~105

Fig. 12B

Binding - Microsoft Internet Explorer
Address: http://193.182.138.8080/server/conn.kspjects.akicarney.cas3.gen2.adm.admBind
Back Forward Stop Refresh Home Search Favorites History Charms Fullscreen Mail Print

CAS' Management

Master Maintenance
Auction Setup
Define Auction
Define Category
Define Suppliers
Define Sub-category
Define Parameter
Define Constants
Define Formulae
Assign Sub-categories
Assign Reports
Generate Passwords
Send Auction Notice
Manage Auction

Auction Name

Auction Description

Buyer or [Create new buyer](#)

RFP# **Toll Free Number**

Auctioneer email **Re-enter Auctioneer email**

Currency **Auction URL**

Time Zone (GMT) Greenwich Mean Time

Start Date/Time 12/16/1999 09:00

End Date/Time 12/16/1999 17:00

Auction Strategy configuration:

Definition of new bid (in minutes)	10
Duration of Extension (in minutes)	5
Maximum number of extensions	12
Maximum % difference from previous bid	25.0
Minimum % difference from previous bid	1.0
Supplier idle time (for messages) in minutes	30

Done Internet Zone

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SOURCING SYSTEM AND METHOD

Inventor: Thomas H. Slaight, et al.

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Express: EL501025223US

10-00-001

"Informal Drawings"

(014208.1375)

2106

Fig. 12C

Binding - Microsoft Internet Explorer

File Edit View Go Favorites Help

Back Forward Stop Refresh Home Search Favorites History Channels Fullscreen Print

Address http://193.182.131.18:8080/servelet/com.itsproject.akearney.cas3.admin.admin?nd

AKENARNEY CAS³ Management

Master/Maintenance

Auction Setup

Define Auction

Define Category

Define Suppliers

Define Sub-category

Define Parameter

Define Constants

Define Formulae

Assign Sub-categories

Assign Reports

Generate Passwords

Send Auction Notice

Manage Auction

Auctioneer email Re-enter Auctioneer email

Currency Auction URL

Auction Strategy configuration:

Time Zone (GMT) Greenwich Mean Time

Start Date/Time 12/16/1999 09:00

End Date/Time 12/16/1999 17:00

Definition of new bid (in minutes) 10

Duration of Extension (in minutes) 5

Maximum number of extensions 12

Maximum % difference from previous bid 25.0

Minimum % difference from previous bid 1.0

Supplier idle time (for messages) in minutes 30

Price % difference from best to trigger message 1.0

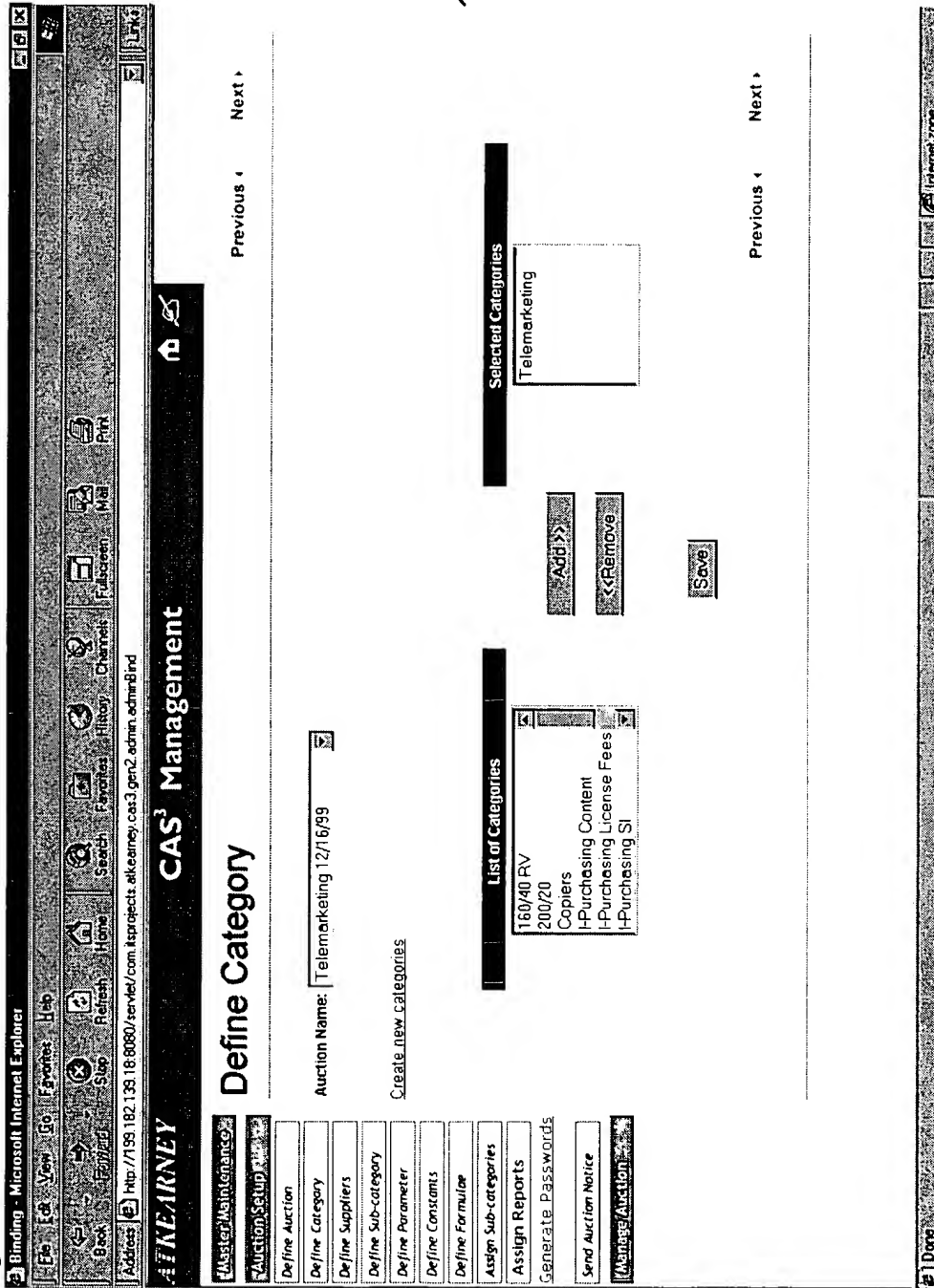
Percent better than best bid to suggest 1.0

Create New

Next

Done

Fig. 13



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Fig. 14

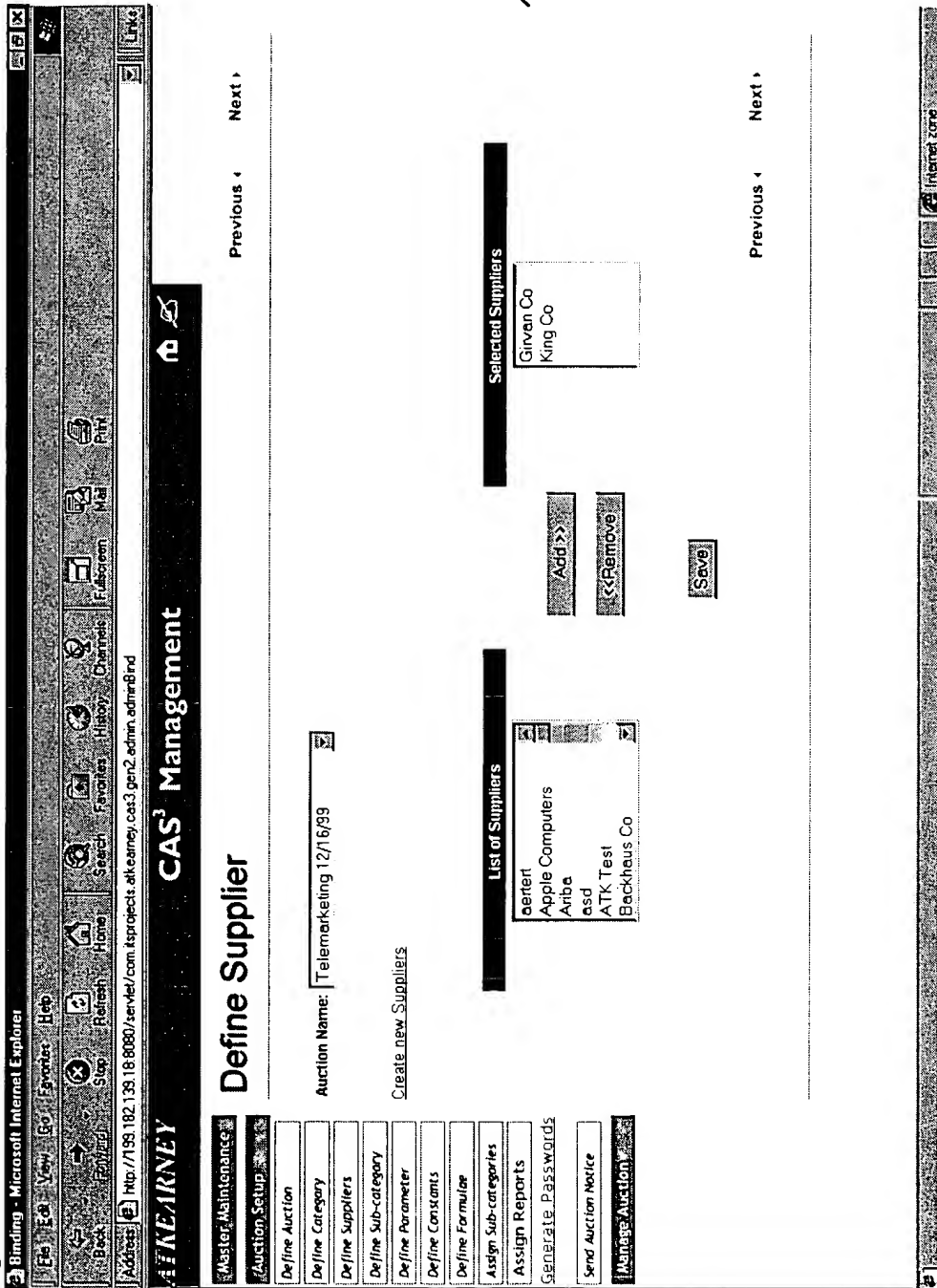


Fig. 15

Microsoft Internet Explorer
Address: http://193.182.139.18:8080/servelet/com.k2project.akearney.cas3.gen2.admin.admin.html
CAS³ Management
Define Sub-Category
Auction Name: Telemarketing 12/16/99
Category: Telemarketing
Create new Sub-category
Master Maintenance
Auction Setup
Define Auction
Define Category
Define Suppliers
Define Sub-category
Define Parameter
Define Constants
Define Formulae
Assign Sub-categories
Assign Reports
Generate Passwords
Send Auction Notice
Manage Auction
Select Sub-Categories
Quantity
Inbound sales 150000
Outbound sales 200000
Save
Previous Next
Internet zone

~112

Fig. 16A

Binding - Microsoft Internet Explorer

File Edit View Go Favorites Help

Back Forward Stop Refresh Home Search Favorites History Channels Mail Print

Address http://193.182.139.18:8080/server/com.tproject.akt.eaney.cas3.gn2.admin.admBind

AT&T **NEARNEY** **CAS³ Management**

Define Parameter

Previous Next

Auction Name: Telemarketing 12/16/99

Category: Telemarketing

Sub Category: Outbound sales

Select the parameters to be used for the auction or Add new parameters

Select	Parameter	Unit Label	Baseline	Increasing Bids?
<input type="checkbox"/>	Price	\$/Hr	23.5	<input type="checkbox"/>
<input type="checkbox"/>	Purch. Lic Annual			<input type="checkbox"/>
<input type="checkbox"/>	Interest Rate			<input type="checkbox"/>
<input type="checkbox"/>	Sliced bid			<input type="checkbox"/>
<input type="checkbox"/>	Test Parameter			<input type="checkbox"/>
<input type="checkbox"/>	Toner Cost			<input type="checkbox"/>
<input type="checkbox"/>	Toner Cost Per Page			<input type="checkbox"/>
<input type="checkbox"/>	Toner copyg			<input type="checkbox"/>
<input checked="" type="checkbox"/>	Training	\$/Hr	14.5	<input type="checkbox"/>
<input type="checkbox"/>	Transportation Cost			<input type="checkbox"/>
<input type="checkbox"/>	Treadlife			<input type="checkbox"/>

Master Maintenance

Auction Setup

Define Auction

Define Category

Define Suppliers

Define Sub-category

Define Parameter

Define Constants

Define Formulae

Assign Sub-categories

Assign Reports

Generate Passwords

Send Auction Notice

Manage Auction

Done

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Fig. 16B

Binding - Microsoft Internet Explorer
 Address: http://199.182.139.18/8080/server/com.k3projects.akearney.ca3.gen2.admin.adminBind

AKEARNEY **CAS' Management**

Master Maintenance
 Auction Setup
 Define Auction
 Define Category
 Define Suppliers
 Define Sub-category
 Define Parameter
 Define Constants
 Define Formulae
 Assign Sub-categories
 Assign Reports
 Generate Passwords
 Send Auction Notice
 Manage Auction

<input type="checkbox"/>	Master Rate								
<input type="checkbox"/>	Master Cost Per Page								
<input type="checkbox"/>	Operating Cost Per Page								
<input type="checkbox"/>	Sheet Size								
<input type="checkbox"/>	Border								
<input type="checkbox"/>	Test Parameter								
<input type="checkbox"/>	Toner Cost								
<input type="checkbox"/>	Toner Cost Per Page								
<input type="checkbox"/>	Toner Cost per Page								
<input checked="" type="checkbox"/>	Training				\$/hr	145			
<input type="checkbox"/>	Transportation Cost								
<input type="checkbox"/>	Treadmill								
<input checked="" type="checkbox"/>	Vol. Disc. @ \$10M				%	0			
<input checked="" type="checkbox"/>	Vol. Disc. @ \$5M				%	0			
<input type="checkbox"/>	Warranty Cost								

Save Previous Next

Internet zone

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Fig. 17

Microsoft Internet Explorer
 Address: http://193.182.139.18:8080/servlet.com.kspjcs.alk.earney.cas3.gen2.admin.adminind

CAS³ Management

Define Constants

Auction Name: Telemarketing 12/16/99

Category: Telemarketing

Sub Category: Outbound sales

Parameters: Training

Previous < Next >

Select the constants to be used in the formulas of the parameters or Add new constants

Select	Constants for Total Cost	Value
<input type="checkbox"/>	Total hours - inbound	
<input checked="" type="checkbox"/>	Total hours - outbound	200000.0
<input checked="" type="checkbox"/>	Training hours - outbound	5000.0
<input type="checkbox"/>	Training hours - inbound	

[Save](#)

Previous < Next >

Previous < Next >

Master/Maintenance
 Auction Setup
 Define Auction
 Define Category
 Define Suppliers
 Define Sub-category
 Define Parameter
 Define Constants
 Define Formulae
 Assign Sub-categories
 Assign Reports
 Generate Passwords
 Send Auction Notice
 Manage Auction

Fig. 18

Microsoft Internet Explorer
 Address: http://199.182.138.8080/server/com.kspobjects.akearney.cas3.gen2.adm.admin8nd

KEARNEY CAS³ Management

Assign Sub-categories

Auction Name: Telemarketing 12/16/99
 Category: Telemarketing
 Supplier: King Co

Master Maintenance
 Auction Setup
 Define Auction
 Define Category
 Define Suppliers
 Define Sub-category
 Define Parameter
 Define Constants
 Define Formulae
 Assign Sub-categories
 Assign Reports
 Generate Passwords
 Send Auction Notice
 Manage Auction

Previous Next

Select	Sub-categories	Incumbent	Parameters	RFP Bid
<input checked="" type="checkbox"/>	Inbound sales	<input type="checkbox"/>	Price	22.5
			Training	15.0
			Vol. Disc. @ \$5M	.05
			Vol. Disc. @ \$10M	1
			Switching Cost	5000.0
<input checked="" type="checkbox"/>	Outbound sales	<input type="checkbox"/>	Price	22.5
			Training	15.0
			Vol. Disc. @ \$5M	.05
			Vol. Disc. @ \$10M	1
			Switching Cost	5000.0

Save

Previous Next

Internet zone

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Fig. 19A

Binding - Microsoft Internet Explorer
 Address: http://193.182.139.18:8080/server/conn.kspjjects.alkarney.ca3.pcr2.admin.admin2ind

CAS' Management

Define Formulae

Auction Name: Telemarketing 12/16/99
 Category: Telemarketing
 Sub Category: Outbound sales
 Parameters: Price

Parameters Operators Constants For Total Cost
 None Selected None Selected

Verify formula here:

Save Clear Copy Formula Paste Formula Backspace

Parameter	Formula
Price	
Training	Training * Training hours * outbound / total hours * outbound
Vol: Disc: @ \$10M	(Vol: Disc: @ \$10M * Price)

Master/Maintenance
 Auction Setup
 Define Auction
 Define Category
 Define Suppliers
 Define Sub-category
 Define Parameter
 Define Constants
 Define Formulae
 Assign Sub-categories
 Assign Reports
 Generate Passwords
 Send Auction Notice
 Manage Auction

Previous Next

Previous Next

Internet zone

~120

Fig. 19B

Microsoft Internet Explorer
 Address: http://193.182.138.180800/server/bcm.kspjects.aktbarney.cas3.gen2.adm.admfind

CAS³ Management

Define Formulae

Previous
Next

Master/Maintenance

- Auction Setup
- Define Auction
- Define Category
- Define Suppliers
- Define Sub-category
- Define Parameter
- Define Constants
- Define Formulae
- Assign Sub-categories
- Assign Reports
- Generate Passwords
- Send Auction Notice
- Manage Auction

Auction Name: Telemarketing 3 - 12/15/99

Category: Telemarketing

Sub Category: Outbound sales

Parameters: Price

Parameters Operators

None Selected

Verify formula here:

Parameter	Formula
Price	
Training	Training * (Training hours - outbound total hours - outbound
Vol. Disc. @ \$10M	(Vol. Disc. @ \$10M * Price)
Vol. Disc. @ \$5M	(Vol. Disc. @ \$5M * Price)

Previous
Next

~120

Fig. 20A

Microsoft Internet Explorer
 Address: http://193.182.135.18:8080/service/com.fspjects.all.earney.ca3.gen2.admin.admin8ind

CAS' Management

Define Formulae

Previous
Next

Master Maintenance

- Auction Setup
- Define Auction
- Define Category
- Define Suppliers
- Define Sub-category
- Define Parameter
- Define Constants
- Define Formulae
- Assign Sub-categories
- Assign Reports
- Generate Passwords
- Send Auction Notice
- Manage Auction

Auction Name: Copiers & Printers - test

Category: Printers

Sub Category: Laser Printers

Parameters: Toner Cost Per Page

Parameters

None Selected

Operators

None Selected

Constants For Total Cost

None Selected

Verify formula here: Toner Cost Per Page * Number of Pgs/Yr/Printer

Save
Clear
Copy Formula
Paste Formula
Backspace

Parameter	Formula
Transportation Cost	
Warranty Cost	
Price	
Toner Cost Per Page	Toner Cost Per Page * Number of Pgs/Yr/Printer

Previous
Next

Done

Fig. 20B

Microsoft Internet Explorer
 Address: http://193.182.136.18:8080/servelet/com.kspjects.alk.earney.cas3.gen2.admten.admten8.html

KEARNEY CAS³ Management

Define Formulae

Previous Next

Auction Name: Tires 12/16/99
 Category: Tires 1
 Sub Category: Tire X
 Parameters: Treadlife

Parameters Operators Constants for Total Cost

None Selected None Selected

Verify formula here: Total Miles / Treadlife * Price

Save Clear Copy Formula Paste Formula Backspace

Parameter	Formula
Price	
Treadlife	Total Miles / Treadlife * Price

Previous Next

Done Internet zone

Fig. 20C

Binding - Microsoft Internet Explorer

Address: http://193.182.139.18:8080/service/com.kspexct.akearney.cas3.gn2.admin.adminBind

KEARNEY CAS³ Management

Define Formulae

Previous Next

Auction Name: Telemarketing 12/16/99

Category: Telemarketing

Sub Category: Inbound sales

Parameters: Vol. Disc @ \$5M

Parameters Operators Constants For Total Cost

None Selected None Selected

Verify formula here: (- Vol. Disc. @ \$5M * Price)

Save Clear Copy Formula Paste Formula Backspace

Parameter Formula

Parameter	Formula
Price	
Training	Training * Training hours * Inbound / Total hours * Inbound
Vol. Disc @ \$10M	(Vol. Disc. @ \$10M * Price)
Vol. Disc @ \$5M	(Vol. Disc. @ \$5M * Price)

Done

Fig. 21A

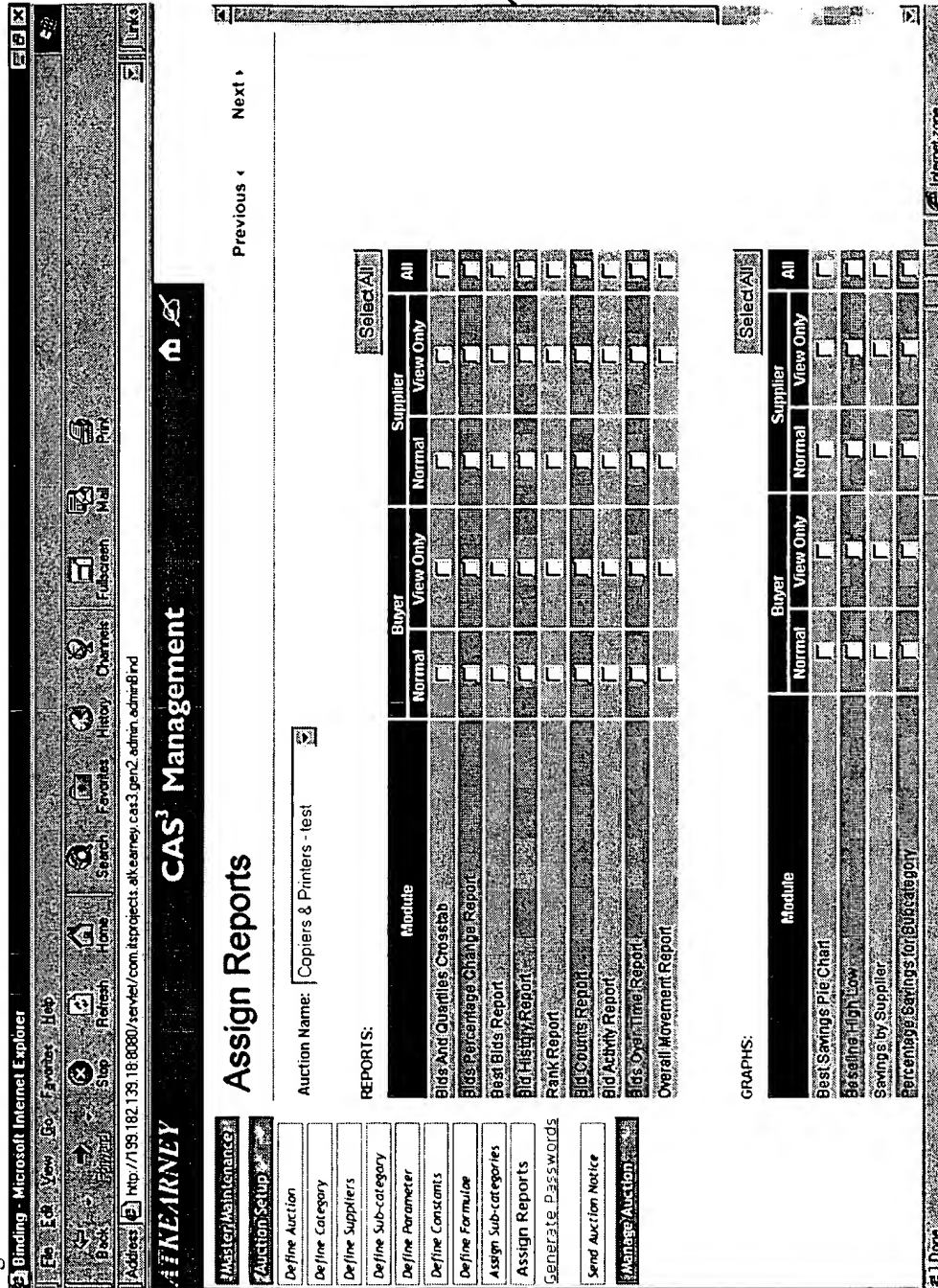


Fig. 21B

Binding - Microsoft Internet Explorer

Address: http://199.182.139.18/8080/server/com.ksp/objects/ckearney.ca3.gn2.admin.adminBind

CAS³ Management

CKEARNEY

Master/Maintenance
 Auction Setup
 Define Auction
 Define Category
 Define Suppliers
 Define Sub-category
 Define Parameter
 Define Constants
 Define Formulae
 Assign Sub-categories
 Assign Reports
 Generate Passwords
 Send Auction Notice
 Manage Auction

Best Bids Report
 Bid History Report
 Rank Report
 Bid Counts Report
 Bid Activity Report
 Bids Over Time Report
 Overall Movement Report

GRAPHICS:
 Best Savings Pie Chart
 Baseline High/Low
 Savings by Supplier
 Percentage Savings for Subcategory
 Best Bid Chart
 Bid History Plot
 Rank Chart
 Current Bid Chart
 High/Low Chart

Save

Previous Next

Internet zone

Done

2/20

Fig. 22A

Send Auction Notice		Auction Names: Copiers & Printers - test	
Auction Name	Copiers & Printers - test		
Description	Copy of Demo 12/16/99, with different total cost . cf		
RFP No	12345		
Start Time	12-16-1999 11:00 PM GMT		
You will log on to Auction at http://199.182.139.18:8080/service/com.it.projects.atkearney.cas3.gen2.Login			

Copiers					
Sub Category	B&W 100 Pgs Per Minute	Price(Down) 9,500.00(\$ per unit)	Sorter (Down) 150.00(\$ per unit)	Operating Cost Per Page(Down) 0.05(\$ per page)	Maint. Cost Per Page(Down) 0.05(\$ per page)
Canon(Incumbent)		9,500.00	150.00	0.05	0.05
Ricoh		9,400.00	200.00	0.05	0.05

Color				
Sub Category	Supplier	Price(Down) 15,000.00(\$ per unit)	Operating Cost Per Page(Down) 0.18(\$ per page)	Maint. Cost Per Page(Down) 0.07(\$ per page)
Canon(Incumbent)		14,500.00	0.15	0.07
Ricoh		16,000.00	0.25	0.07

Printers	
Category	
Send Auction Notice	
Manage Auction	

Fig. 22B

Binding - Microsoft Internet Explorer

Address: http://193.182.139.18:8080/server/com.itsprojects.atkearney.cas3.gen2.admin.admin.html

CAS³ Management

Auction Names: | Telemarketing 3 - 12/16/99

Auction Name	Telemarketing 3 - 12/16/99
Description	Telemarketing services
RFP No	1
Start Time	12-17-1999 04:20 AM GMT
You will log on to Auction at	http://193.182.139.18:8080/server/com.itsprojects.atkearney.cas3.gen2.login

Auction For mark.com
800 No 123
End Time 12-17-1999 04:00 AM GMT

Master/Maintenance

- Auction Setup
- Define Auction
- Define Category
- Define Suppliers
- Define Sub-category
- Define Parameter
- Define Constants
- Define Formulae
- Assign Sub-categories
- Assign Reports
- Generate Passwords
- Send Auction Notice
- Manage Auction

Telemarketing

Category

Sub Category

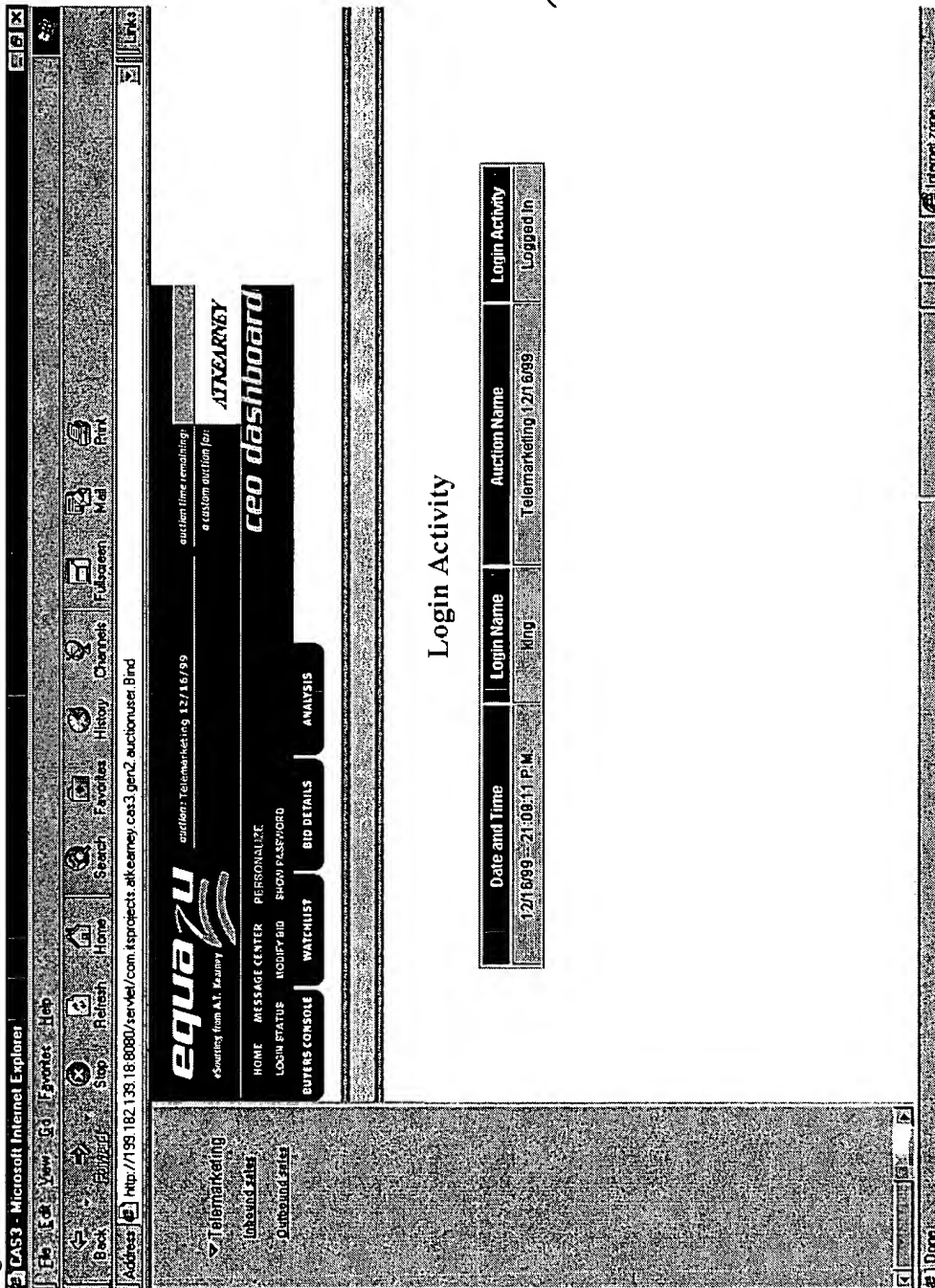
Supplier	Price(Down) 23.50(\$/Hr)	Training(Down) 14.50(\$/Hr)	Vol. Disc. @ \$5M(Up) 0.00(%)	Vol. Disc. @ \$10M(Up) 0.00(%)
Gryvan Co(Incumbent)	23.50	14.50	0.00	0.00
Kong Co	22.50	15.00	0.05	0.10

Outbound sales

Supplier	Price(Down) 23.50(\$/Hr)	Training(Down) 14.50(\$/Hr)	Vol. Disc. @ \$5M(Up) 0.00(%)	Vol. Disc. @ \$10M(Up) 0.00(%)
Gryvan Co(Incumbent)	23.50	14.50	0.00	0.00
Kong Co	22.50	15.00	0.05	0.10

Previous

Fig. 23



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Fig. 23A

Microsoft Internet Explorer

Address: http://193.182.139.18:8080/servlet/com.ksp.project.atkarnby.cas3.gen2.auctionuser.Bid

equus7u auction: Telemarketing 3 - 12/15/99
 * Starting Time A.T. Ending * custom auction for:

ATKARNBY buyers console

HOME MESSAGE CENTER PERSONALIZE
 LOGIN/STATUS MODIFY BID SHOW PASSWORD
 CEO DASHBOARD WATCHLIST BID DETAILS ANALYSIS

Category	Start Time	End Time	Inbound sales
Telemarketing	12/16/1999 08:20 PM	12/16/1999 11:00 PM	

Parameters of the SubCategory:

Mark to include	Parameter name	Formula
<input checked="" type="checkbox"/>	Training	Training hours - Inbound
<input checked="" type="checkbox"/>	Training	Total hours - Inbound
<input checked="" type="checkbox"/>	Vol. Disc. @ \$10M	Vol. Disc. @ \$10M Price
<input checked="" type="checkbox"/>	Vol. Disc. @ \$10M	Vol. Disc. @ \$10M Price

Save

~125

Fig. 24

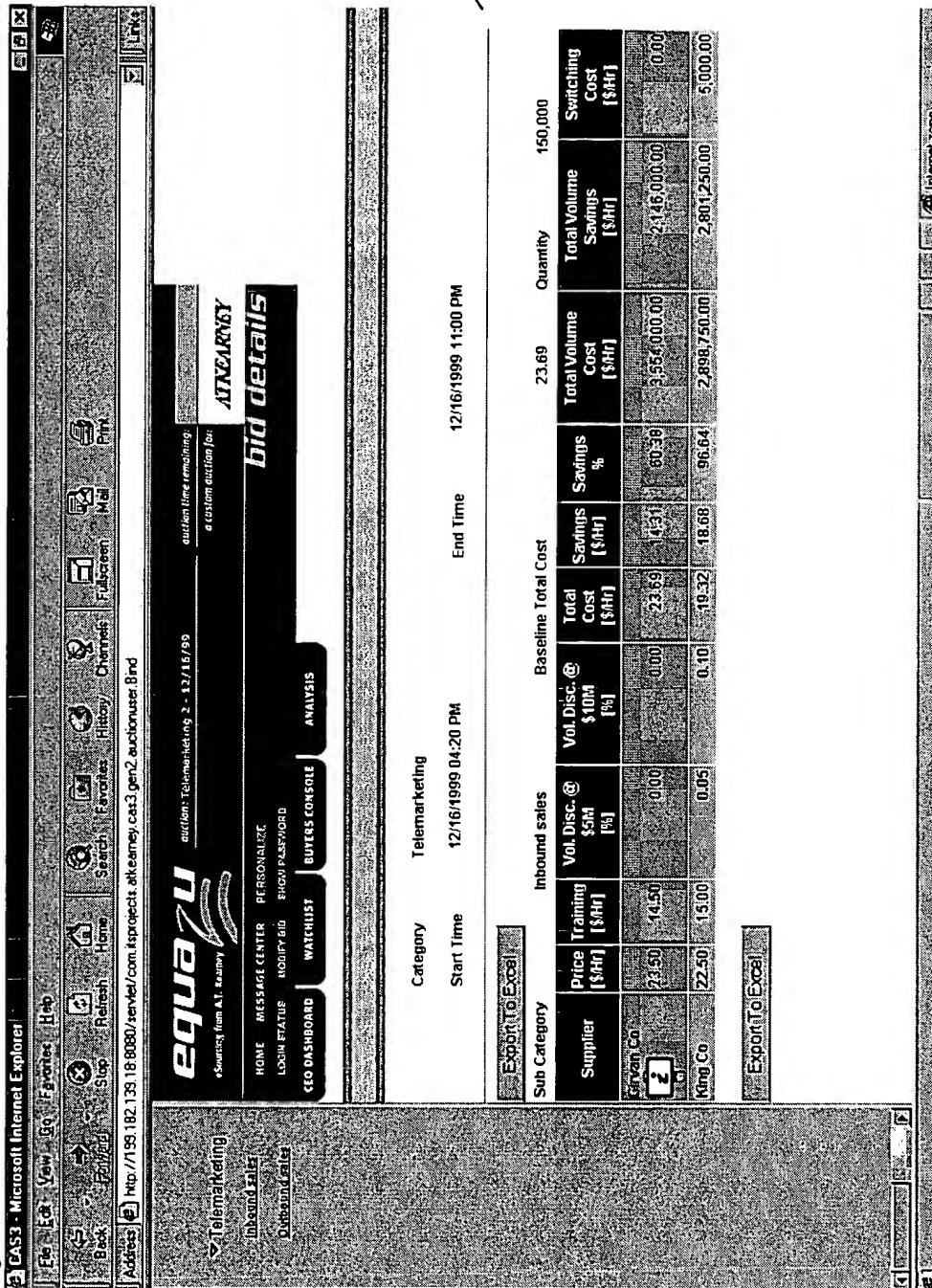


Fig. 25A

Microsoft Internet Explorer

Address: http://193.182.138.18:8080/serve/com.asp?project=atkearney.cas3.gen2.auctionuser:Bid

equa U
 auction: Telemarketing 3 - 12/15/99
 supplier: King Co

HOME MESSAGE CENTER PERSONALIZE

ANALYSIS

12/15/99 12:29:26
 ATKEARNEY
 bid details

Place Some Bid for Category/Telemarketing

Category	Telemarketing	Start Time	12/16/1999 04:20 PM	End Time	12/16/1999 11:00 PM
Sub-category	Parameters	Best Bid	Current Bid	Enter New Bid	
Inbound sales	Price (\$/hr)	22.50	22.50		
	Training (\$/hr)	14.50	15.00		
	Vol. Disc. @ \$/hr (%)	0.05	0.05		
	Vol. Disc. @ \$/hr (%)	0.10	0.10		

Submit Reset

Sub-category	Parameters	Best Bid	Current Bid	Enter New Bid
Outbound sales	Price (\$/hr)	22.50	22.50	

112 items remaining Downloading picture http://193.182.138.18:8080/atkearney/cas3/gen2/images/1.html?op=...

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Fig. 25B

Microsoft Internet Explorer
 Address: http://193.182.139.18:8060/serve/conn/ispjects/alt/earney/cas3/gm2/auctionuser/Bid

equa2u
 auction Telemarketing 2 - 12/16/99
 supplier: King Co

ATKearnby
 bid details

HOME MESSAGE CENTER PERSONALIZE
 ANALYSIS

Outbound sales
 Inbound sales

Outbound sales

Training (\$M) 14.50 15.00
 Vol. Disc. @ \$5M (%) 0.05 0.05
 Vol. Disc. @ \$10M (%) 0.10 0.10

Submit Reset

Sub-category Parameters Best Bid Current Bid Enter New Bid

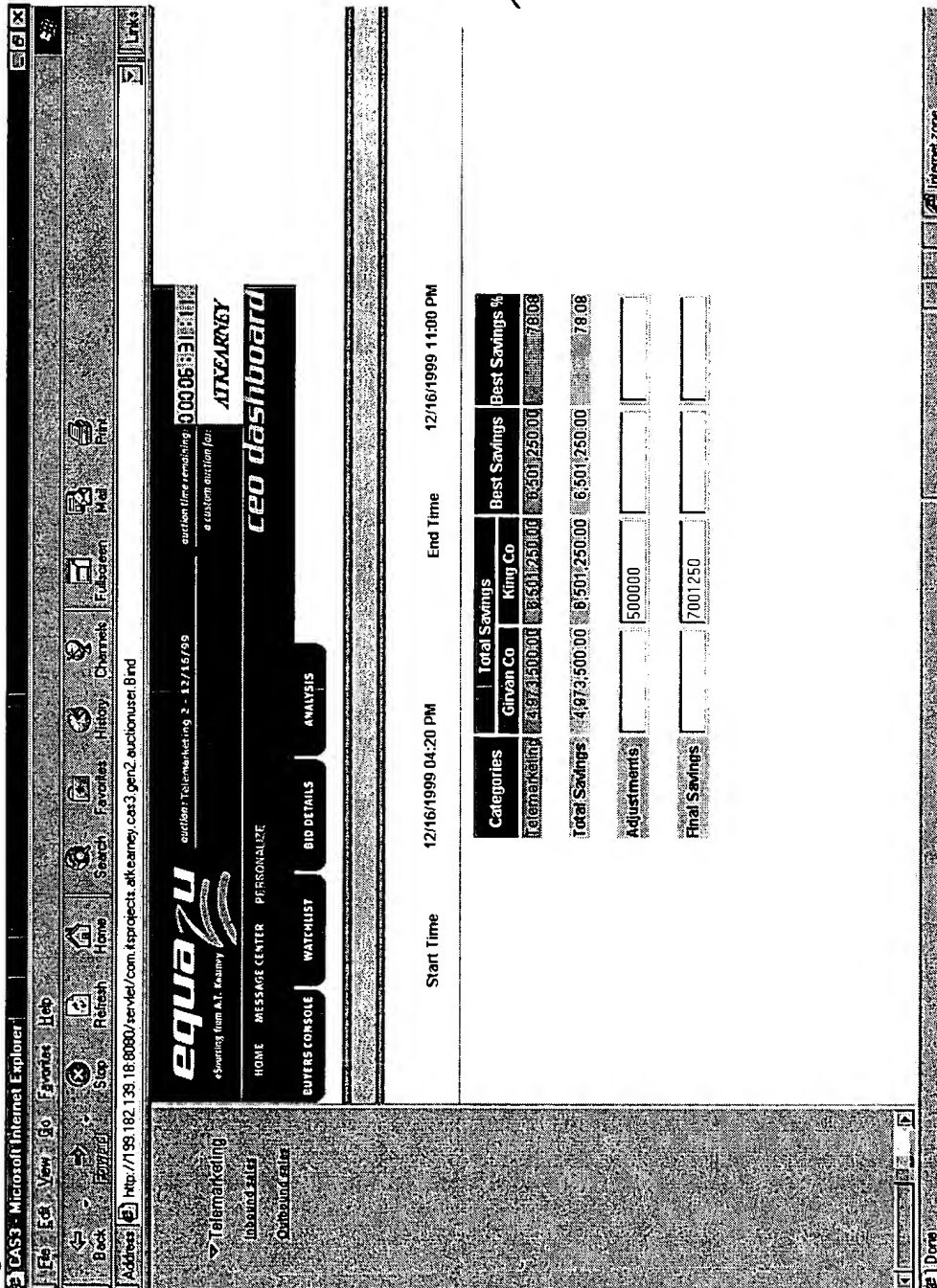
Outbound sales Price (\$M) 22.50 22.50
 Training (\$M) 14.50 15.00
 Vol. Disc. @ \$5M (%) 0.05 0.05
 Vol. Disc. @ \$10M (%) 0.10 0.10

Submit Reset

Internet zone

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Fig. 26



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SOURCING SYSTEM AND METHOD

Inventor: Thomas H. Slaight, et al.

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Express: EL501025223US

10-00-001

"Informal Drawings"

(014208.1375)

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Fig. 27

Microsoft Internet Explorer

Address: http://199.182.139.18:8080/server/com/4speacts/akearney/cas3/gen2/auctionuser/Bind

equa2u
eSourcing from A.T. Kearney

HOME MESSAGE CENTER PERSONALIZE
CEO DASHBOARD BUYERS CONSOLE BID DETAILS ANALYSIS

equa2u
eSourcing from A.T. Kearney

watchlist

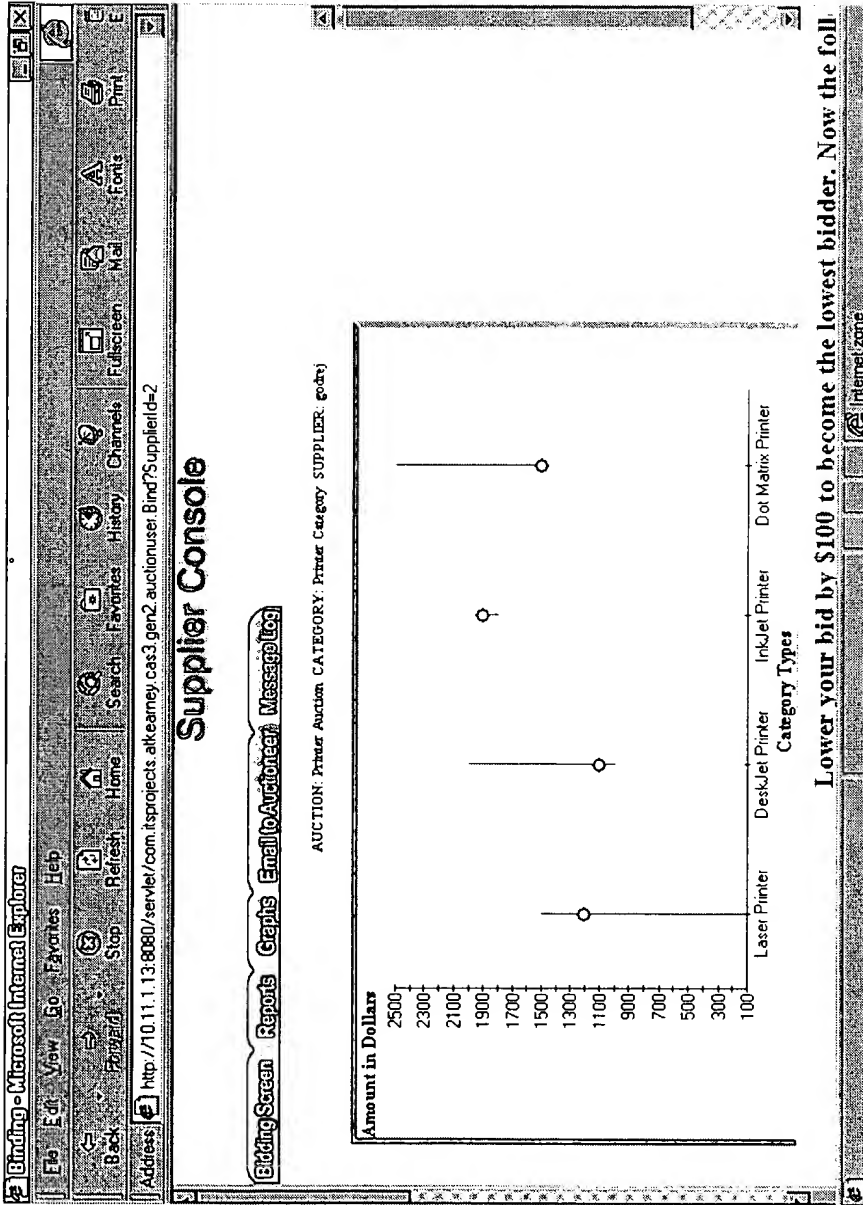
Category: Telemarketing

Start Time: 12/16/1999 04:20 PM End Time: 12/16/1999 11:00 PM

Sub Category	Inbound sales			Baseline Total Cost			Quantity
Supplier	Price (\$/Hr)	Total Cost (\$/Hr)	Savings (\$/Hr)	Savings %	Total Volume Cost (\$/Hr)	Total Volume Savings (\$/Hr)	Switching Cost (\$/Hr)
Given Co	23.50	23.08	14.31	90.36	3,554,000.00	24,16,000.00	0.00
King Co	22.50	19.32	18.68	98.64	2,898,750.00	2,804,250.00	5,000.00

Internet zone

Fig. 28



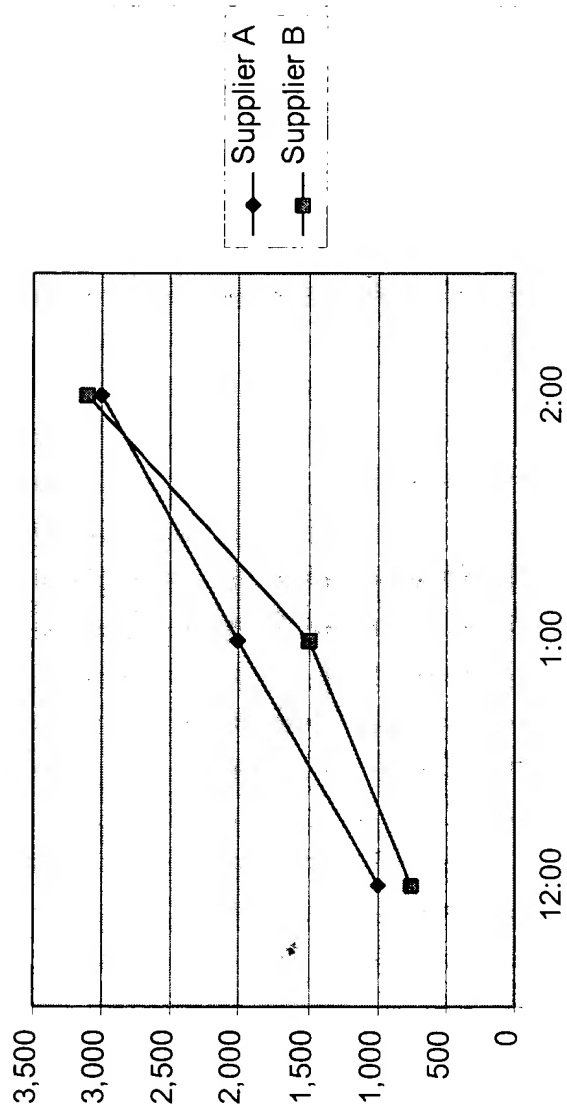


Fig. 29

Fig. 30

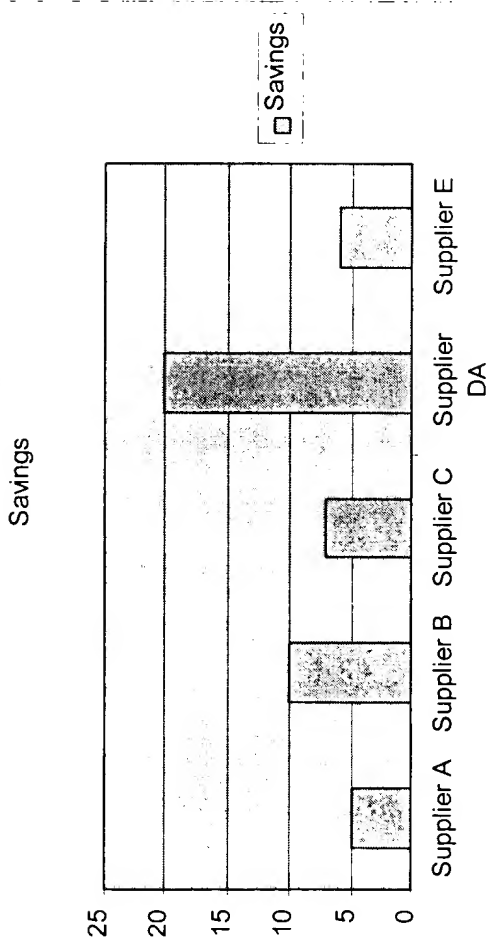


Fig. 31

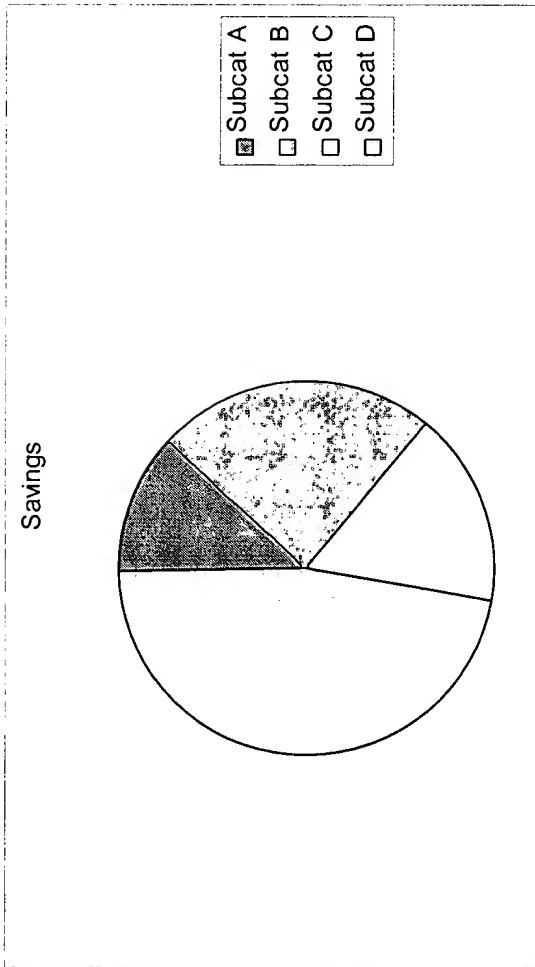
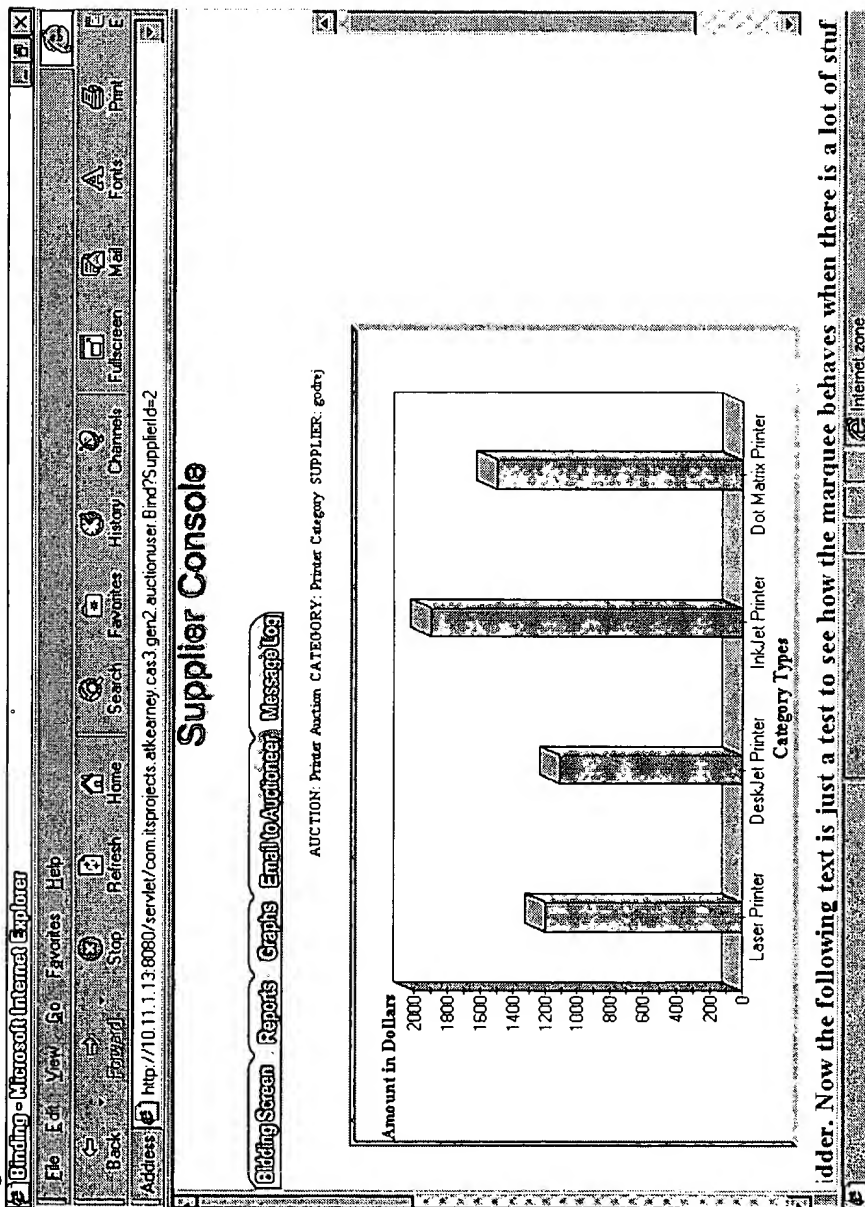


Fig. 32



idder. Now the following text is just a test to see how the marquee behaves when there is a lot of stuff

Fig. 33

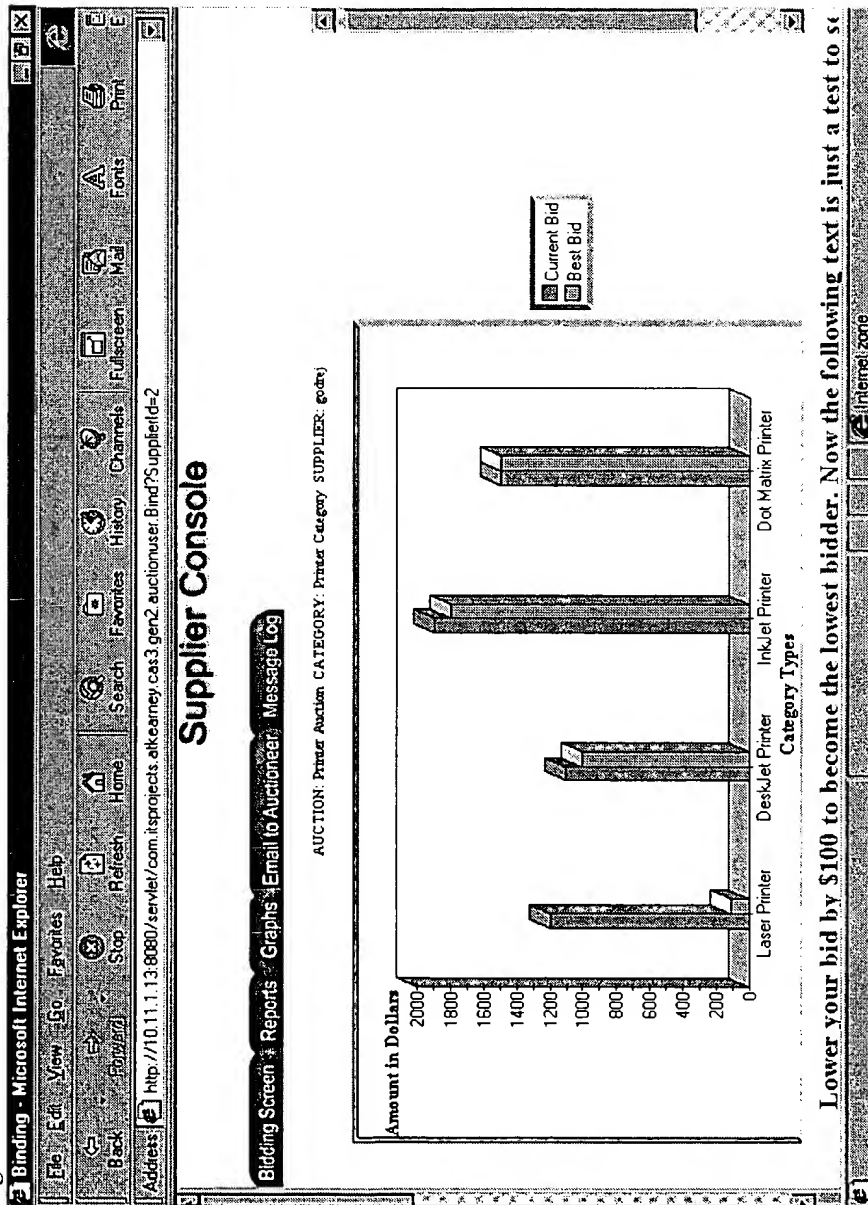


Fig. 34

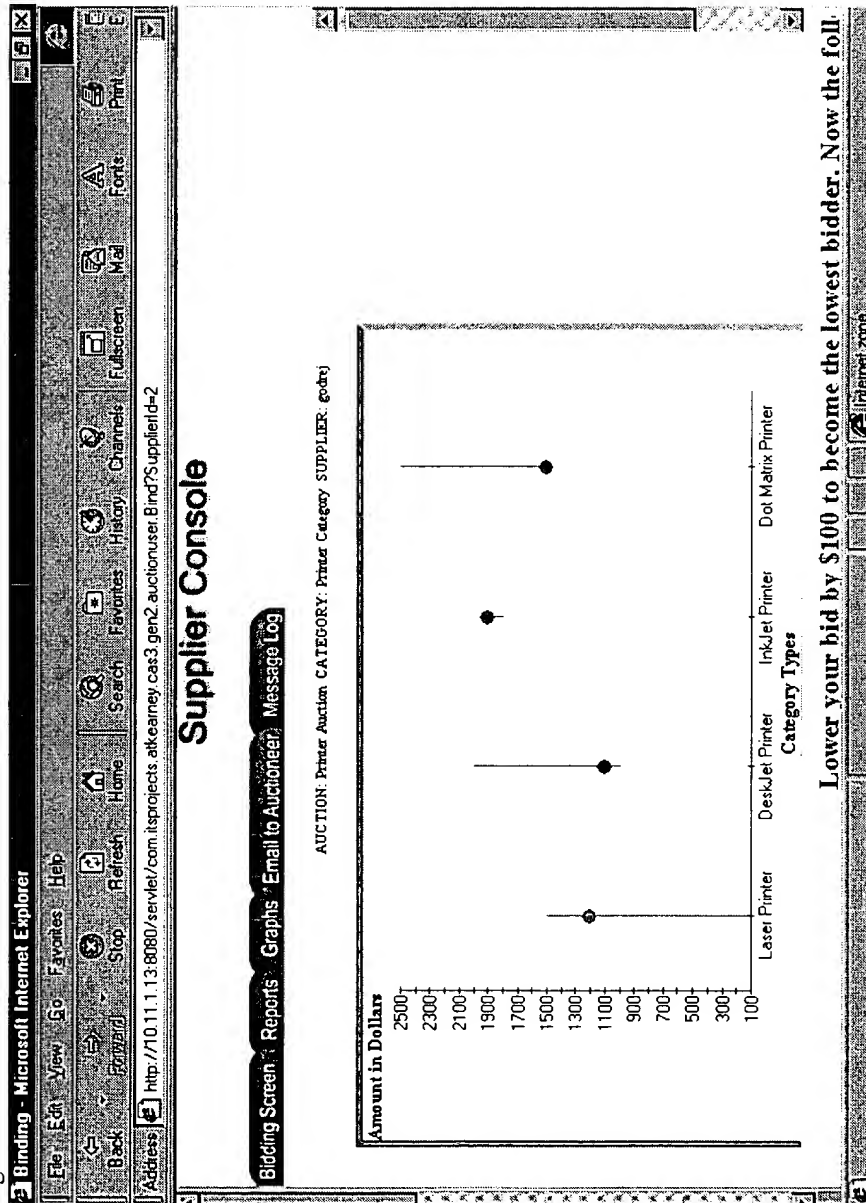
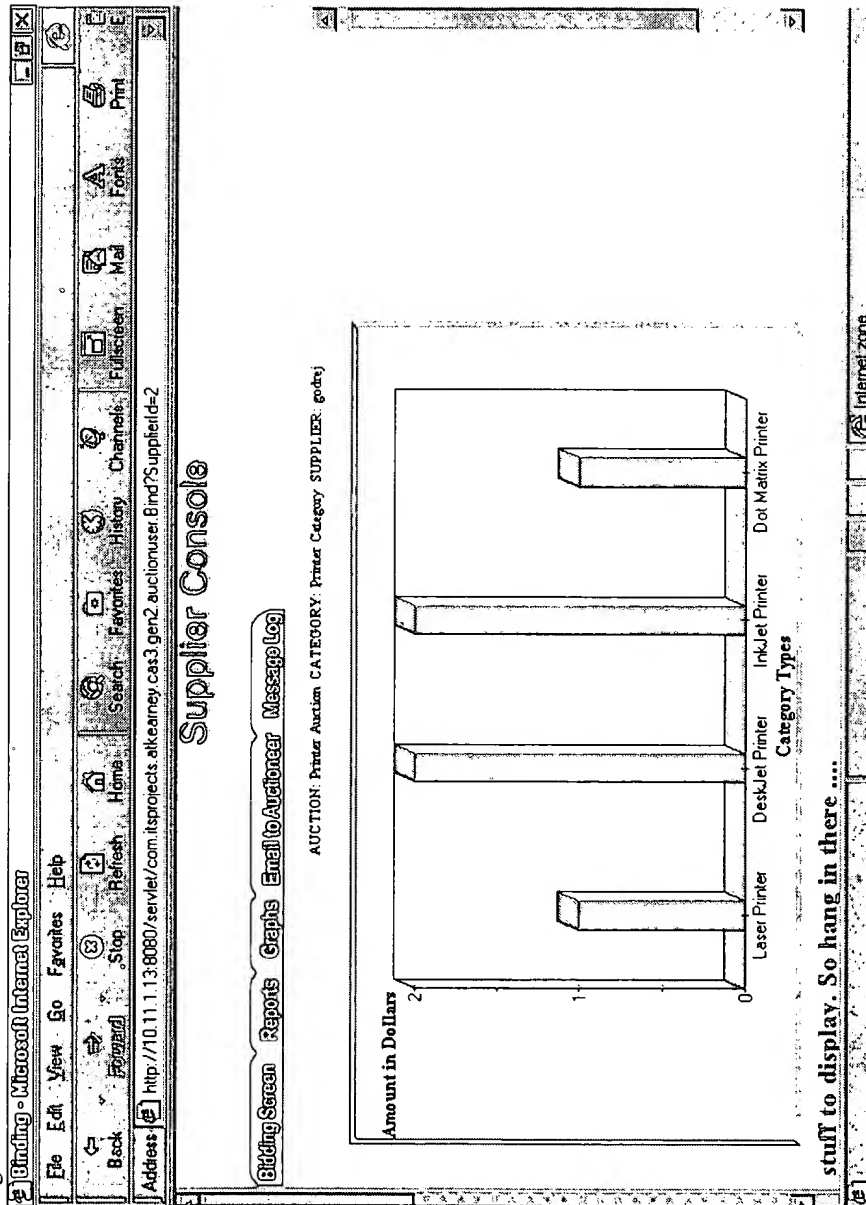
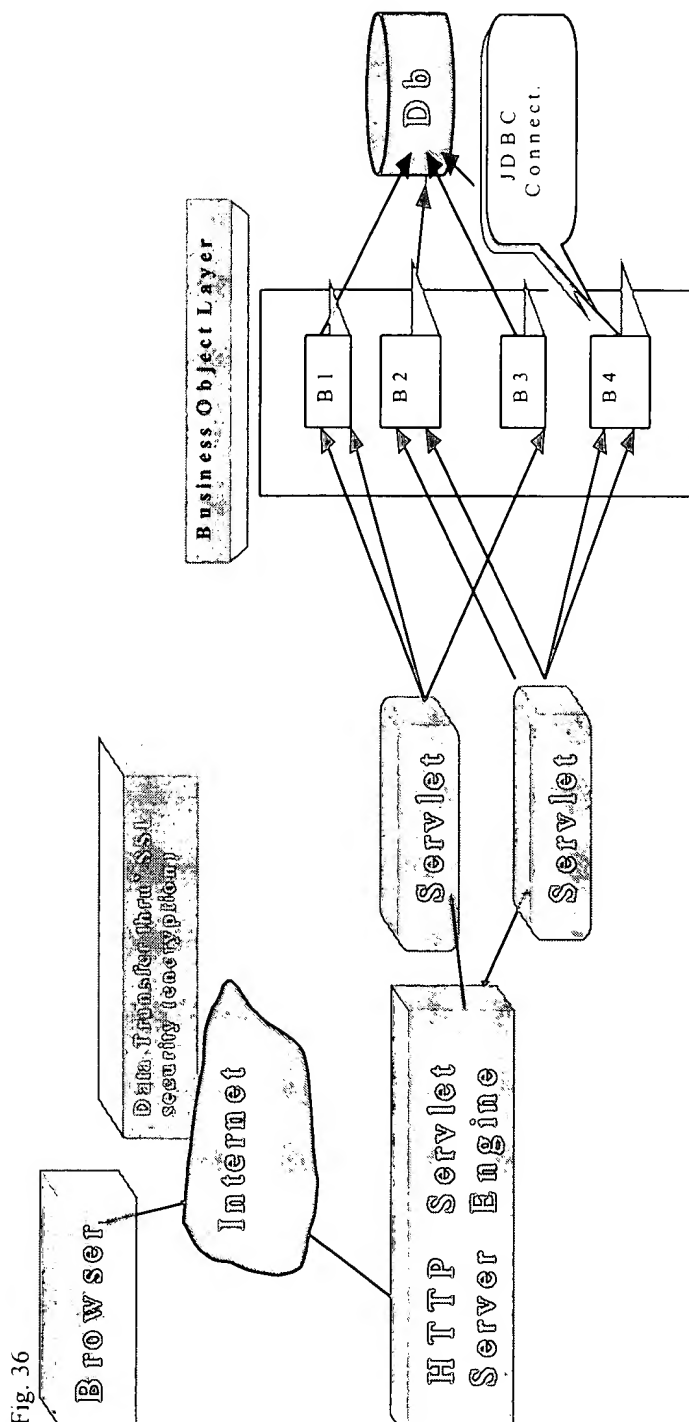


Fig. 35





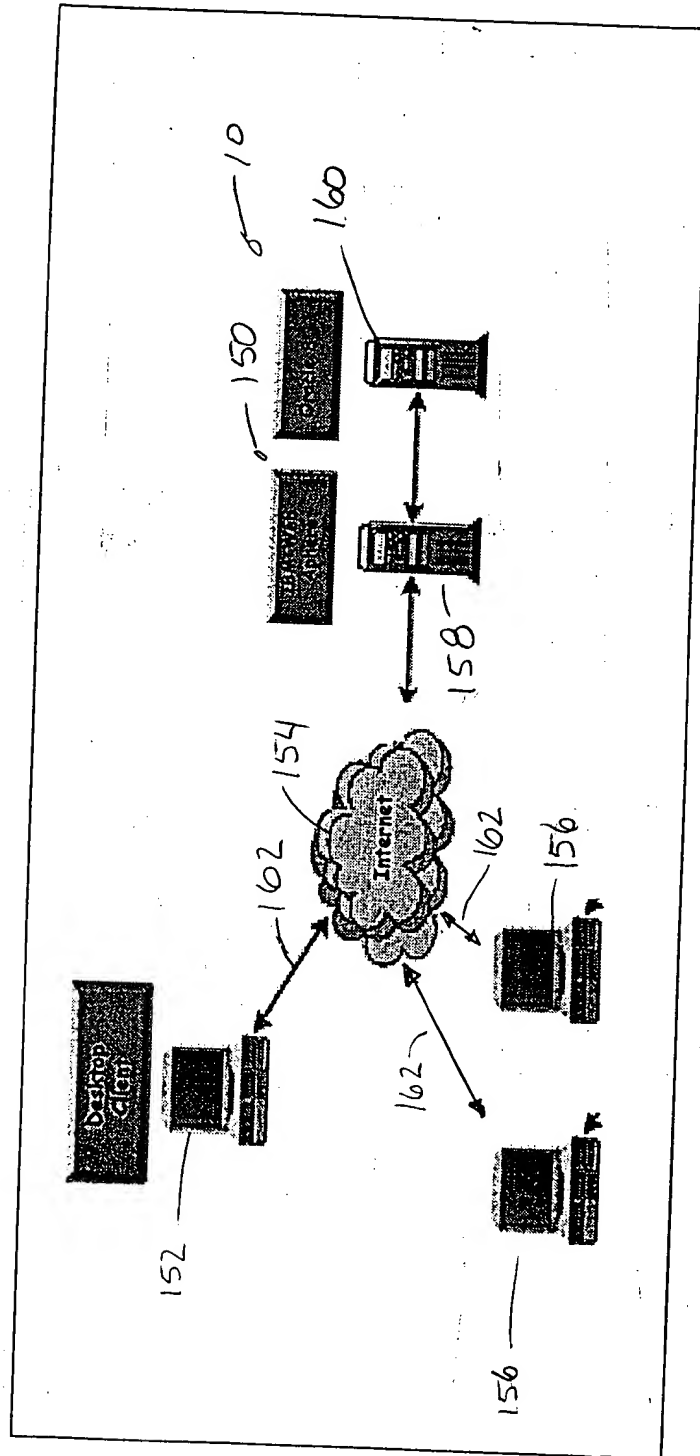


Fig. 37